

Curbstone Financial Management Corporation
d/b/a: Curbstone Financial Management Corp.
June 25, 2020

FORM CRS

Curbstone Financial Management Corp. is registered with the Securities and Exchange Commission as an investment adviser and, as such, we provide advisory services rather than brokerage services. Brokerage and investment advisory services and fees differ and it is important for you, our client, to understand the differences. Additionally, free and simple tools are available to research firms and financial professionals at Investor.gov/CRS, which also provides educational materials about broker-dealers, investment advisers, and investing. This document is a summary of the services and fees we offer to "retail" investors, which are natural persons who seek or receive services primarily for personal, family, or household purposes.

What investment services and advice can you provide me?

We offer the following investment advisory services to retail investors:

Discretionary investment management and Advisory services to 401(k)/403(b) Plan Trustees. Discretionary asset management is the foundation of our services. Our investment approach emphasizes an asset allocation discipline sensitive to each client's return requirements, time horizon and income needs. Detailed information regarding our services, fees and other disclosures can be found in our Form ADV Part 2A Items 4, 7, and 8 by clicking this link <https://adviserinfo.sec.gov/firm/brochure/13348>.

Account Monitoring: We monitor your investments on an ongoing basis starting with your asset allocation to ensure that it aligns with your investment objective. Holdings are tracked and adjusted to reflect changing fundamentals, the market environment and macro-economic shifts.

Investment Authority: We manage investment accounts on a discretionary basis as authorized by agreement between you and our firm. We have discretionary authority over the selection and amount of securities to be bought or sold in client accounts, as well as the broker or dealer to be used for a purchase or sale of securities without obtaining prior consent or approval from you. However, these purchases or sales may be subject to specified investment objectives, guidelines, or limitations previously set forth by you and agreed to by the firm.

Investment Offerings: Most client accounts are balanced between stocks and bonds. However, we can customize portfolios to manage 100% bonds or 100% stocks. In constructing portfolios, we generally use equity securities (individual common and preferred issues), bonds (individual, treasury, corporate and municipal issues) as well as mutual and exchange traded funds, REITS, money market funds and sub-accounts within client annuity accounts.

Account Minimums and Requirements: We do not stipulate a minimum level of funding for opening an account. We do, however, retain the right to terminate an advisory relationship when any account is deemed too small to effectively manage.

Key Questions to Ask Your Financial Professional

- **Given my financial situation, should I choose an investment advisory service? Why or Why Not?**
- **How will you choose investments to recommend to me?**
- **What is your relevant experience, including your licenses, education and other qualifications?**
- **What do these qualifications mean?**

What fees will I pay?

The following summarizes the principal fees and costs associated with engaging our firm for investment advisory services. For detailed information, refer to our Form ADV Part 2A, Items 5 and 6 by clicking this link <https://adviserinfo.sec.gov/firm/brochure/13348>.

- You will pay fees based on the value of the assets you have under management, known as **Asset-based fees**. Fees are calculated quarterly and paid quarterly in advance. Family relationships are aggregated for fee calculation purposes in order to provide the client with the lowest possible fee. Fees on accounts fully invested in mutual and exchange traded funds may be eligible for a discount.

- **Fixed Fees or Hourly Fees** for consulting services unrelated to Investment Management are based on mutually agreed terms.

Examples of the most common fees and costs applicable to our clients as charged by the custodian, fund sponsor are:

- Fees related to mutual funds and exchange-traded funds;
- Transaction charges when purchasing or selling securities.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

Key Questions to Ask Your Financial Professional

- **Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?**

What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.

Our advisors may own the same securities we are purchasing for you portfolios, which can create a benefit to us when we trade those securities in your account. Because our fees are based on the market value of your account, our fees will increase as your account value increases.

Refer to our Form ADV Part 2A by clicking this link <https://adviserinfo.sec.gov/firm/brochure/13348> to help you understand what conflicts exist.

Key Questions to Ask Your Financial Professional

- **How might your conflicts of interest affect me, and how will you address them?**

How do your financial professionals make money?

Our associates (administrators) receive salary-based compensation with an "at-risk" bonus based on the profitability of the firm at year-end. Financial professionals receive a percentage of the revenue generated from their client book of business. Additionally, partners are eligible for an annual bonus based on the firm's profitability. This creates a conflict of interest because our financial professionals have an incentive to encourage you to increase your assets in your accounts and recommend our advisory services to you.

Do you or your financial professionals have legal or disciplinary history?

No, our firm and our financial professionals currently do not have any legal or disciplinary history to disclose. Visit Investor.gov/CRS for a free and simple research tool.

Key Questions to Ask Your Financial Professional

- **As a financial professional, do you have any disciplinary history? For what type of conduct?**

You can find additional information about your investment advisory services and request a copy of the relationship summary at 603-624-8462 or click the link provided <https://adviserinfo.sec.gov/firm/brochure/13348>.

Key Questions to Ask Your Financial Professional

- **Who is my primary contact person?**
- **Is he or she a representative of an investment adviser or a broker-dealer?**
- **Who can I talk to if I have concerns about how this person is treating me?**